



### **SPORTS**



#### **CHICAGO BEARS**

AM 1280 WBIG Aurora is the radio home of the Chicago Bears. Listen to Bears play by play action on WBIG.



#### **WHITE SOX**

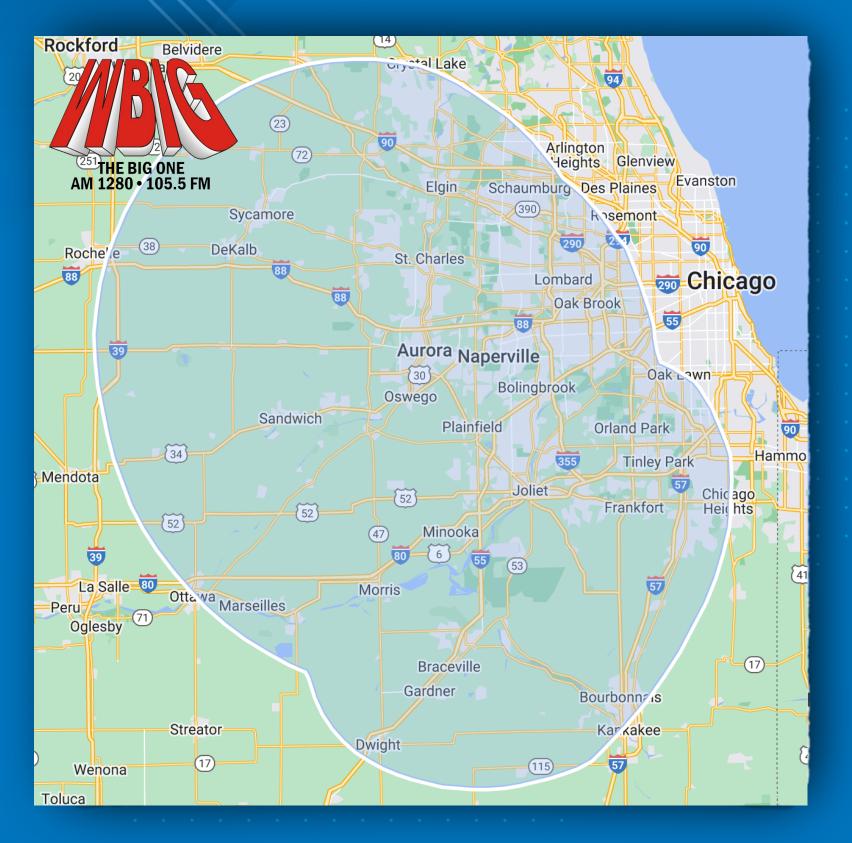
AM 1280 WBIG Aurora is the radio home of the Chicago White Sox.
Listen to White Sox play by play action on WBIG.



#### **CHICAGO BULLS**

AM 1280 WBIG Aurora is the radio home of the Chicago Bulls. Listen to Bulls play by play action on WBIG.

### REACH ILLINOIS' TOP CITIES OUTSIDE CHICAGO



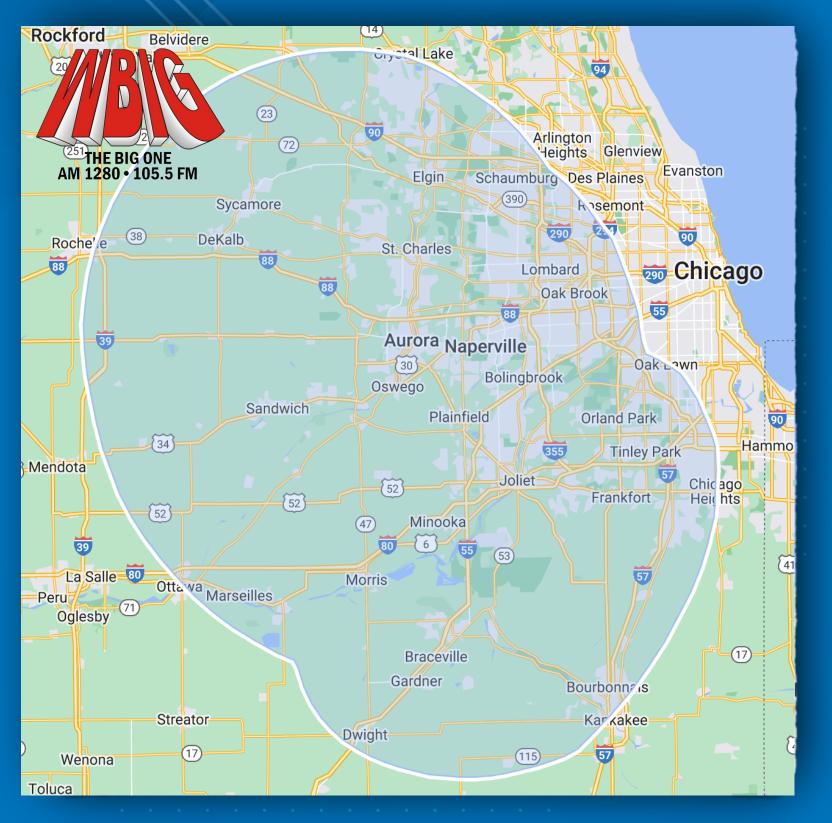


- •#2 AURORA 181,405
- •#3 JOLIET 150,221
- •#4 NAPERVILLE 149,089
- •#16 BOLINGBROOK 73,755
- PLAINFIELD: 44,941





### REACH WILL, KANE, KENDALL, & DUPAGE COUNTY

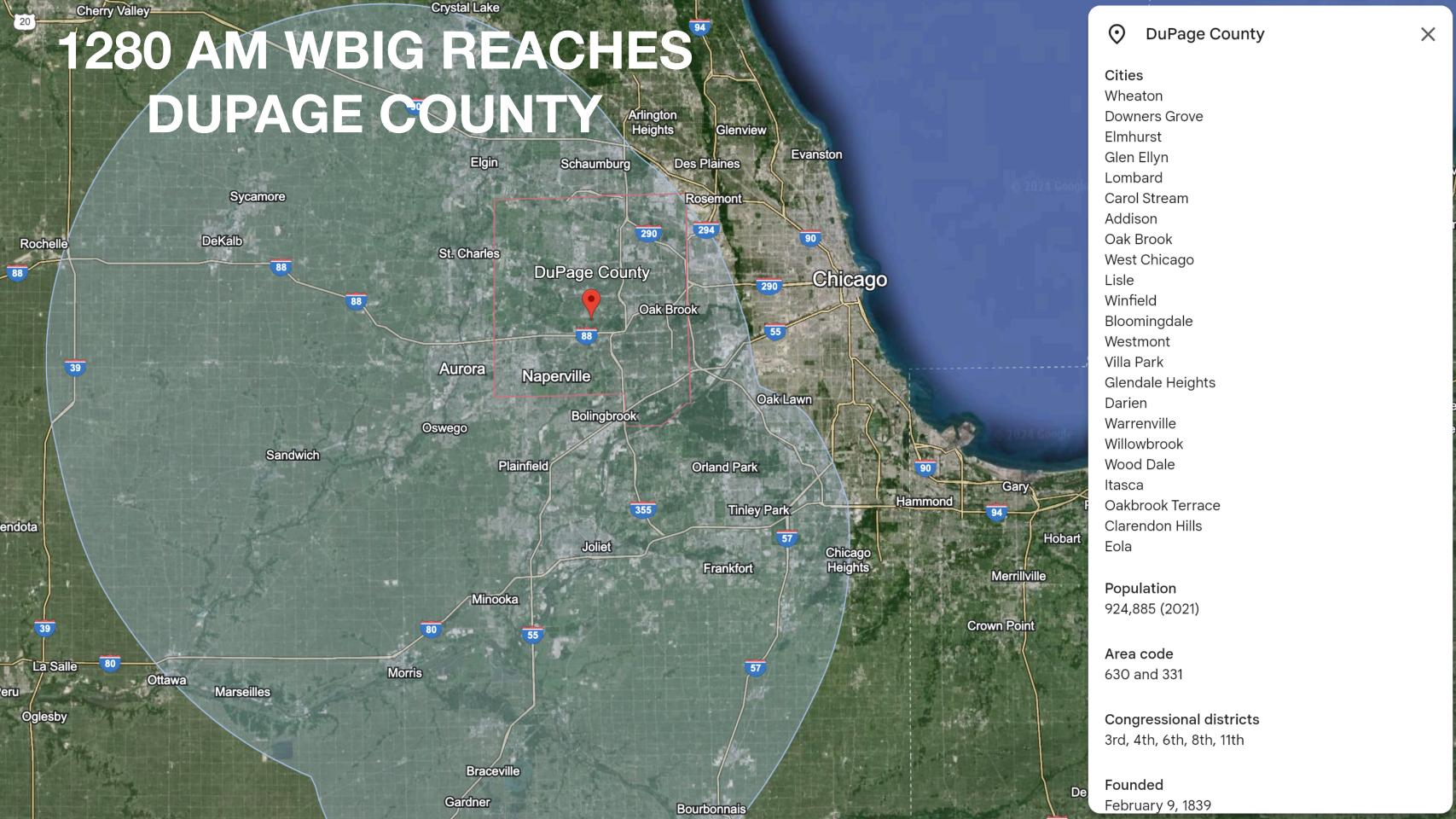


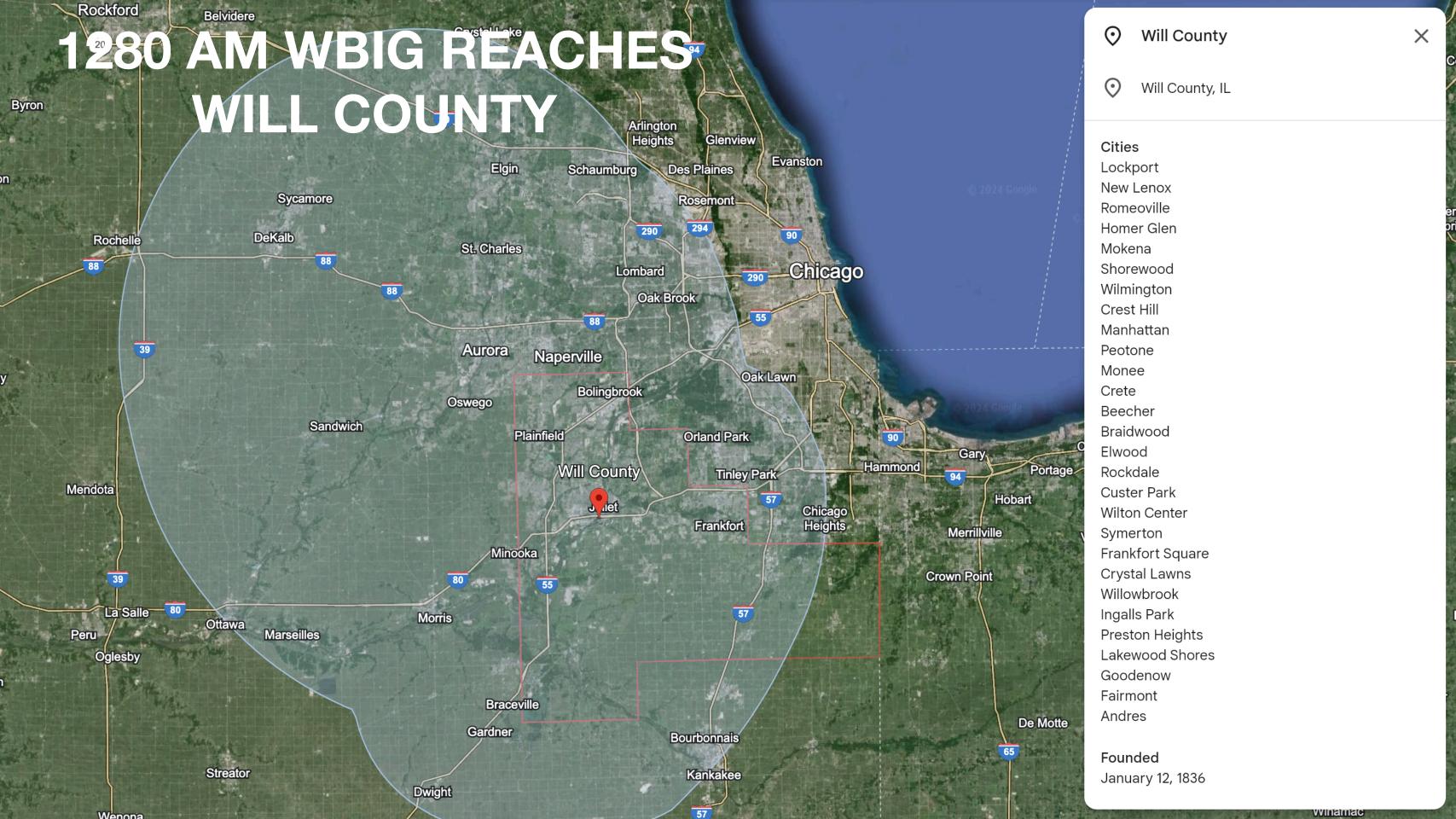


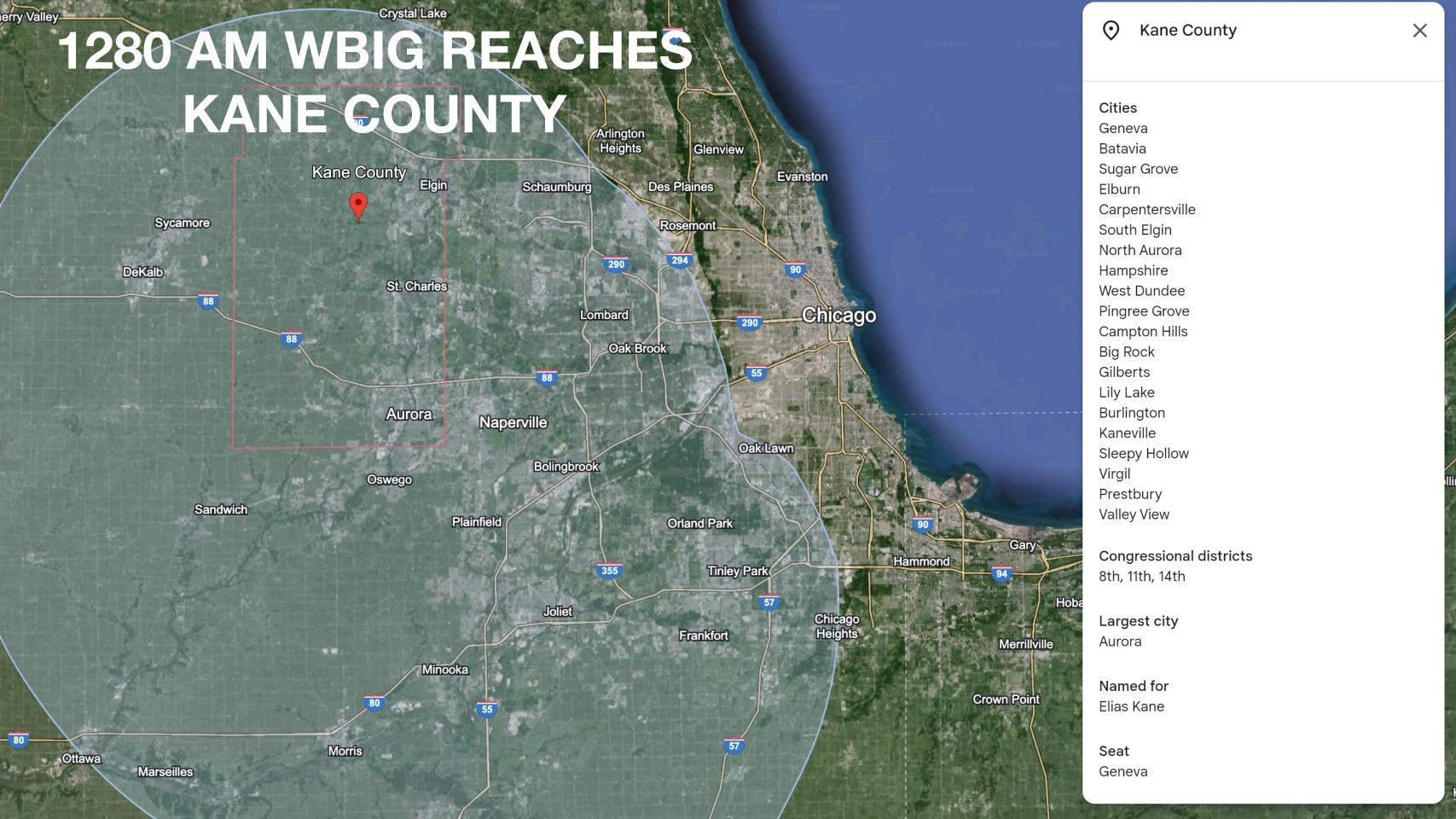
- DUPAGE 914,354
- •WILL 695,529
- •KANE 512,181
- •KENDALL 139,560
- DEKALB 99,922

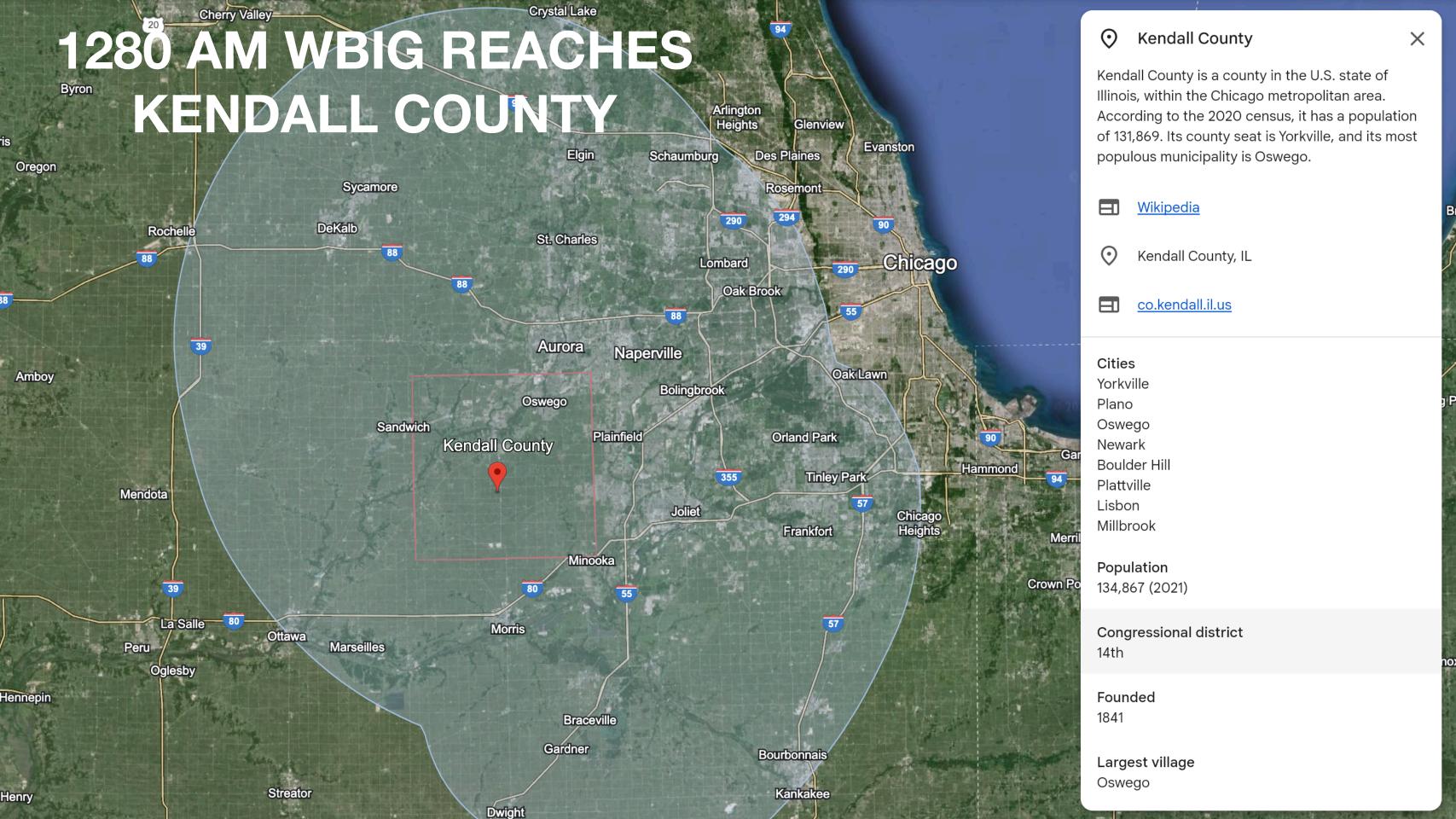












### WBIG PUTS YOU ON



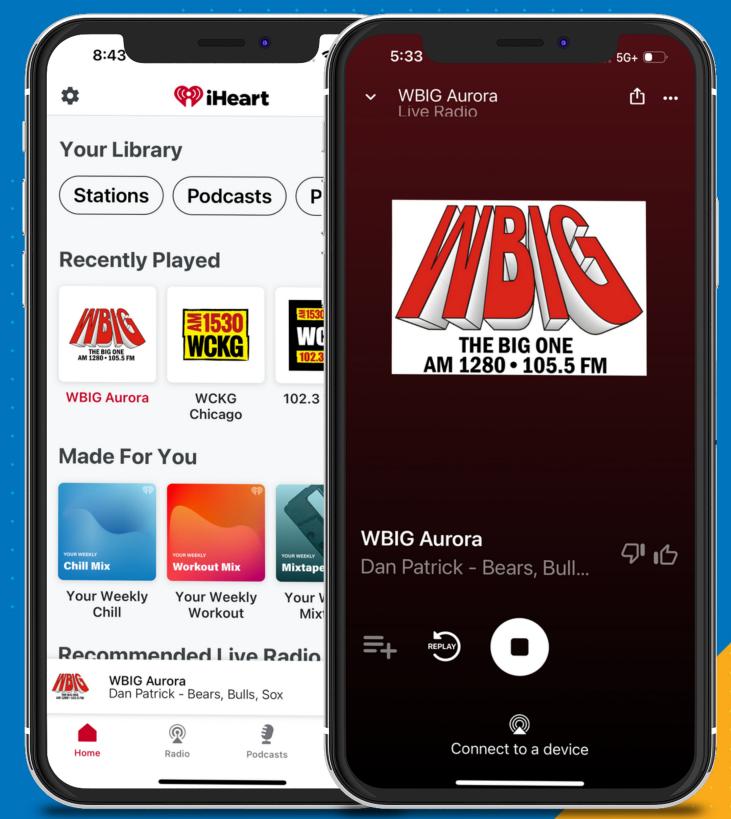
The iHeartRadio app now has more than 150 million registered users and is available on over 250 platforms and over 2,000 different connected devices — including smart speakers, digital auto dashes, tablets, wearables, smartphones, virtual assistants, televisions and gaming consoles.

150M

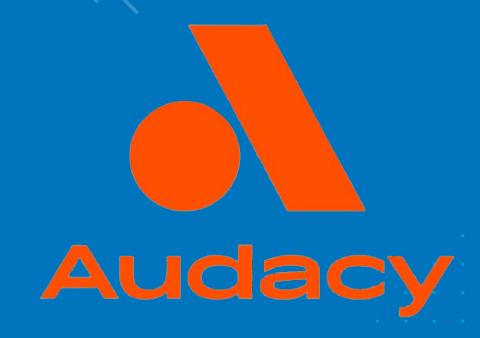
2.2B

**Registered Users** 

**Downloads** 

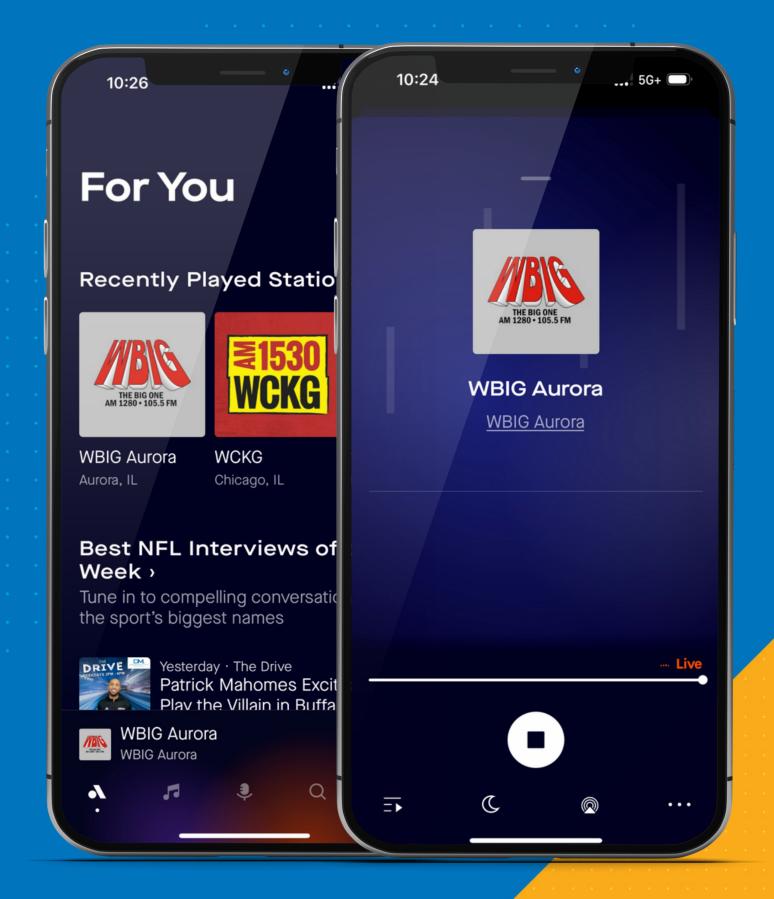


### WBIG PUTS YOU ON



Audacy is the country's fastest-grow Assistant ing digital audio platform. It's all available on over 10K devices including Amazon Alexa and FireTV, Google and Android Auto, Apple Car Play, Sonos, Roku, Waze, Twitch and more.

1K10K40MStreaming StationsDevicesMonthly Active Users





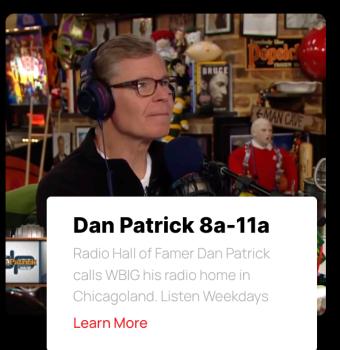


#### **Bloomberg 6a-8a**

Money, Markets and financial News are Bloomberg's specialty. Listen to Bloomberg on WBIG Weekdays 6a-8a AM 1280.

Learn More







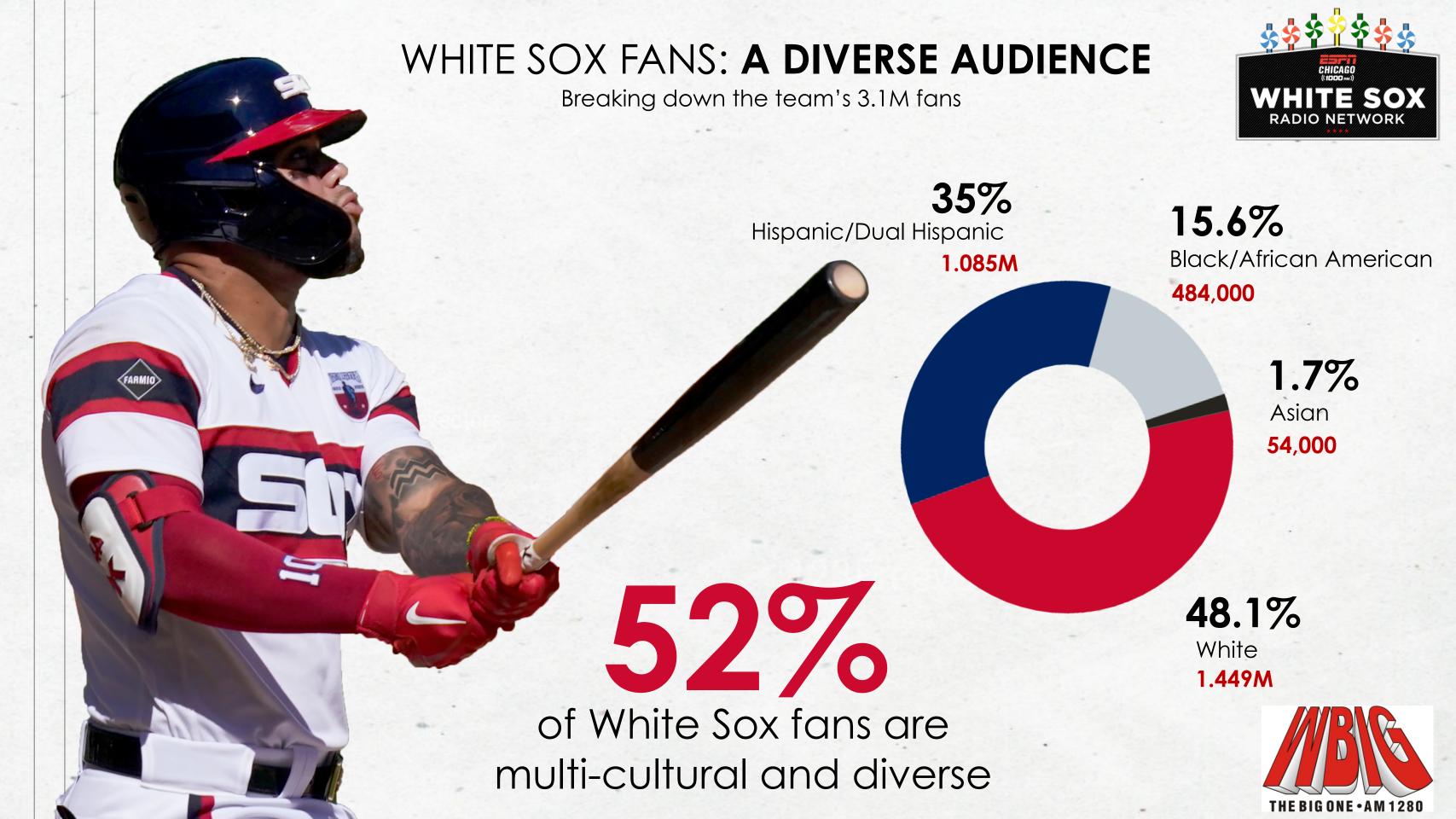




Dave Ramsey

Dave Ramsey's legion of "Baby
Step Millionaires" love Dave's tips
for financial freedom on WBIG.

Learn More





## WBIG Broadcasts IHSA Hoops

#### Chicago Tribune

Aurora Beacon-News | Neal Ormond honored for 56 years broadcasting...

**AURORA BEACON-NEWS** 

**Neal Ormond honored for 56 years broadcasting West Aurora sports** 



Neal Ormond has been doing radio broadcasts of West Aurora High School sports for 56 years.

Sean King / The Beacon-News

### 1280 AM BROADCASTS HIGH SCHOOL SPORTS





### RADIO SEEN AS MOST TRUSTED MEDIUM



75%

84%

of listeners believe radio on-air personalities are more trustworthy than TV personalities

of survey respondents said radio understands what is important to them (20% greater than network tv, cable tv & social media)

85%

out of 10 people feel radio aligns with their core values (#1 across all media)

80%

"things that matter to me"

of listeners feel radio personalities care about their audience and care about than other media

of listeners believe radio personalities make radio more real and expressive

out of 10 Americans listen to radio every day

THE BIG ONE • AM 1280

#### REGULAR LISTENERS TO BASEBALL GAMES ARE...

Auto +24%
Home Renovations +17%
Vacations +17%

HEAVIER
SPENDERS
on big ticket
items

Auto +24%
Home Renovations +17%

25%
more likely to be employed full-time

47%
more likely to be decision makers for insurance

52%
more likely to hold
a bachelor's
degree or
post-graduate
degree

452K+

average
household net
worth

30% above average

111k+
household
income

26% higher than the average American



WHITE SOX RADIO NETWORK



### BENEFITS

#### OF CHICAGO WHITE SOX PLAY-BY-PLAY

**REACH:** touch thousands of people with every game

FREQUENCY: reach new and repeat customers in a "no clutter" environment

**BRANDING:** capture the power and intimacy of a summer-long event

RECALL: MLB radio listeners are 92% more likely to recall one or more brands advertised during the broadcast, compared to general radio programming. Source: WR Simmons & Associates

<u>POSITION:</u> White Sox commercial breaks are usually two minutes. Compare that to seven-minute breaks, which may include ten commercials in-a-row on some local music radio stations. White Sox fans are less likely to "channel surf" and miss your message.

# WHY ADVERTISE DURING BEARS GAMES?



Live, Unscripted, Exclusive Content



Emotional Connection to a Loyal and Passionate Fan Base



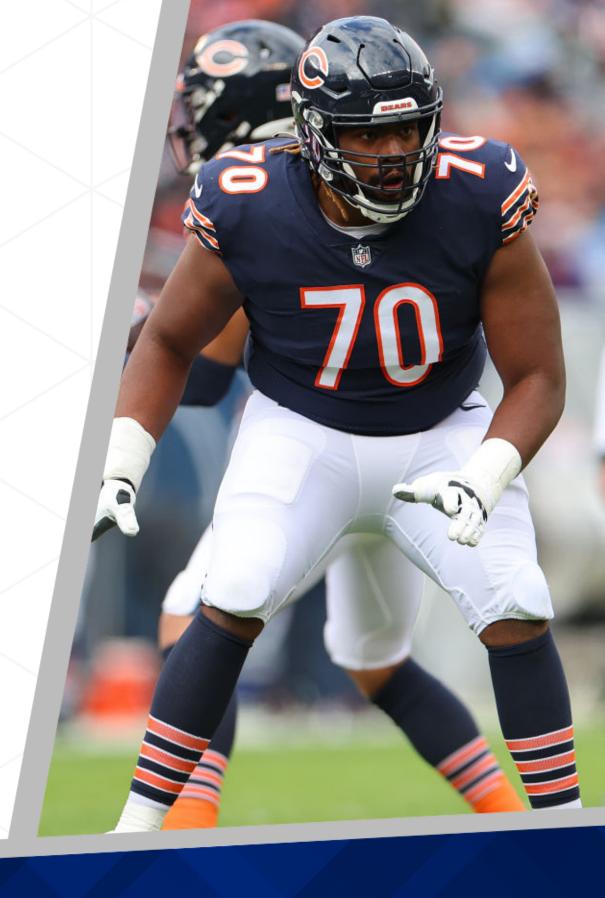
Foreground, Active Listening with a Captive Attentive Audience



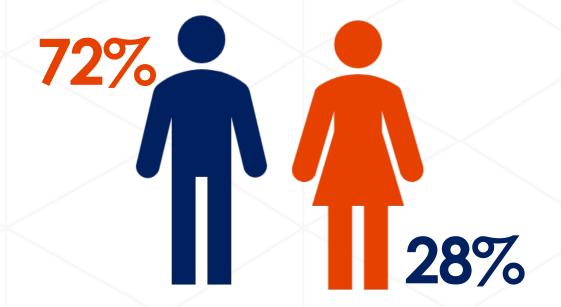
Your Brand Front and Center



**Short Commercial Breaks** 



### THE AUDIENCE



#### CHICAGO BEARS RADIO LISTENERS ARE MORE LIKELY TO:



132%

HAVE A COLLEGE OR ADVANCED DEGREE



166%

HAVE HOUSEHOLD INCOME \$150K+



162%

**HOLD MANAGERIAL POSITIONS** 



**SOURCE** https://www.rollingstone.com/culture-council/articles/the-power-sports-sponsorships-1234745378/

https://www.forbes.com/sites/kirkwakefield/2021/07/07/why-home-team-fans-are-so-valuable-to-sponsors/?sh=1cb8a97c5bbb

CHICAGO BEARS HALO EFFECT

The "Halo Effect" is the tendency for positive impressions of a company or brand in one area to positively influence one's opinion or feelings with another company or brand based solely on the connection.

### THE CHICAGO BEARS OPEN UP DOORS...

"If you sponsor my team, I will buy your products." 180%

"I take notice of who sponsors the sporting events I listen to."

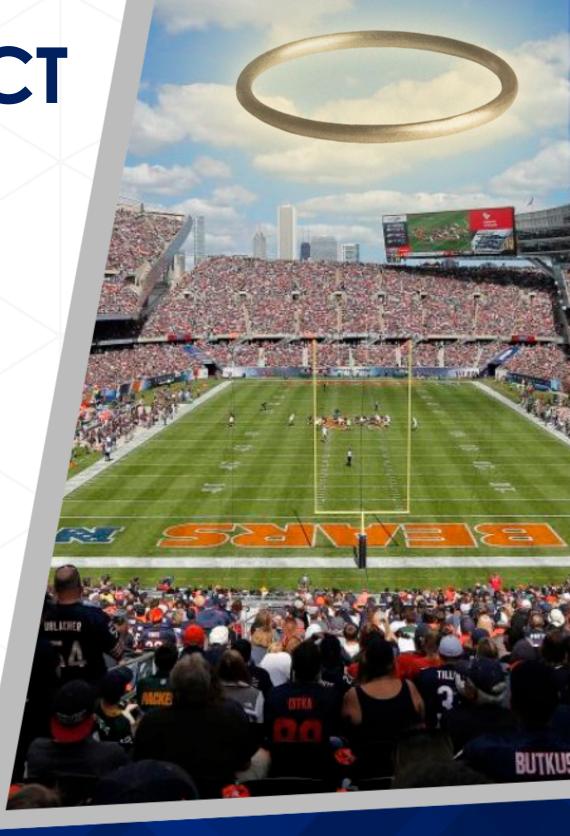
174%

"I love seeing that my favorite team has cool sponsors."

171%

"Sponsorship can help keep companies social relevant."

145%



#### SOURCE

https://www.forbes.com/sites/kirkwakefield/
2021/07/07/why-home-team-fans-are-so-valuable-

to-sponsors/?sh=1cb8a97c5bbb

### PASSIONATE FANS = ENGAGED CONSUMERS

### "SKIN IN THE GAME"

Whether it's via rooting or betting, fans are:

More Likely to Recall Ad

42%

More Likely to Have Intent or Consideration for Action



### WHY EMOTIONAL CONNECTION HOLDS THE KEY TO SPONSORSHIP SUCCESS

The stronger the connection, the more likely you are to pay to watch them on TV, go to a game, buy merchandise, and be aware of and engage with a team's sponsors.



### 94 OF THE TOP 100!

#### MOST CONSUMED US BROADCASTS





NFL

College Football



Political Programming



World Cup



College Basketball







Academy Awards



Kentucky Derby

## BROADCAST ON AM, FM & DIGITAL



THE BIG ONE AM 1280 • 105.5 FM



